ANDRITZ GROUP

RESULTS Q1 2024

APRIL 25, 2024

ANDRITZ

ENGINEERED SUCCESS

LEGAL DISCLAIMER

AGENDA

STABLE Q1 2024 RESULTS DESPITE CHALLENGING MACRO ENVIRONMENT

- **Overall order intake declined** compared to high levels of last year; **satisfactory volume in weak markets**
- **Increase** in order intake for **green technologies** (Environment & Energy and Hydropower)
- **Stable revenues**
- **Profitability** remained **stable**
- **Stable net income**

STABLE Q1 2024 RESULTS DESPITE CHALLENGING ENVIRONMENT

Major financial KPIs **Q1 2024**

ORDER INTAKE
2.0 billion EUR
(Q1 2023: 2.4 billion EUR / -19%)

REVENUE
1.9 billion EUR
(Q1 2023: 2.0 billion EUR / -4%)

ORDER BACKLOG
10.0 billion EUR
(Q1 2023: 10.4 billion EUR / -4%)

EBITA (reported)
152 MEUR
(Q1 2023: 159 MEUR / -4%)

EBITA Margin (reported)
8.1%
(Q1 2023: 8.1%)

NET INCOME (incl. non-controlling interests)
104 MEUR (5.5%)*
(Q1 2023: 103 MEUR (5.2%) / +2%)

*Net Income Margin

WELL ON TRACK TO REACH 2025 ESG GOALS; STATUS AT THE END OF 2023

ENVIRONMENT

45% Share of **revenue from sustainable solutions and products**
2025 target: 50%

18% Reduction in **water consumption**
2025 target: 10%*

36% Reduction in **greenhouse gas emissions** (Scope1+2)
2025 target: 50%*

19% Reduction in **waste volume**
2025 target: 10%*

SOCIAL

7% Reduction in the annual **accident frequency rate** (>1 day of absence) y/y
y/y target: 30%

17% **Share of women** in the workforce
2025 target: 20%

5% Yearly **fluctuation rate** as a result of voluntary resignations
2025 target: <4.5%

GOVERNANCE

90% **Procurement volume** covered by **assessed suppliers**
2025 target: 85%

0 No **infringements**, achieved by implementing the highest corporate compliance standards
y/y target: 0

0 No event-driven **profit warnings**, achieved by detecting company risks at an early stage
y/y target: 0

Note: * Reference year 2019

INVESTMENT IN GREEN HYDROGEN

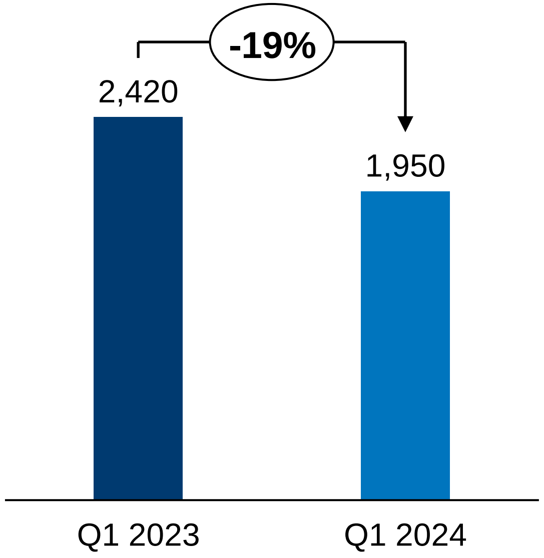
Further strengthening our strongly growing Environment & Energy platform

- ANDRITZ **acquired** a 13.8% stake in Norwegian tech-company **HydrogenPro**
- Building on an already **existing** and **successful partnership**
  - HydrogenPro provides **pressurized alkaline electrolyzer** components and technology
  - ANDRITZ **assembles electrolyzer stack & supplies green hydrogen solutions**
- **Together**, ANDRITZ and HydrogenPro can **provide integrated solutions** for the **supply of green hydrogen plants**

AGENDA

ORDER INTAKE SATISFACTORY GIVEN THE OVERALL CHALLENGING MACRO ENVIRONMENT

ORDER INTAKE*



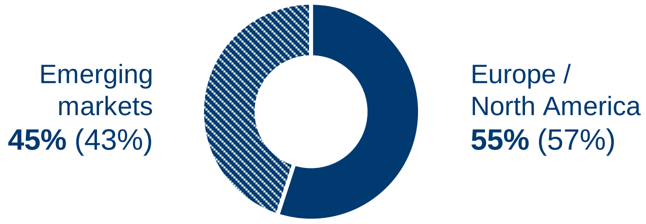
*IN MEUR

ORDER INTAKE BY BUSINESS AREA*

	Q1 2024	Q1 2023	+/-
Pulp & Paper	642.5	968.4	-34%
Metals	349.1	669.3	-48%
Hydropower	497.6	429.3	16%
Environment & Energy	461.1	353.2	31%

ORDER INTAKE BY REGION

Q1 2024 VS. Q1 2023 (%)



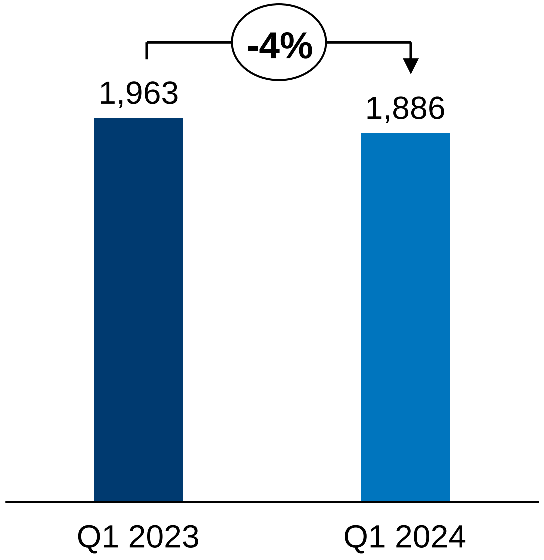
ORDER INTAKE SPLIT: CAPITAL / SERVICE

Q1 2024 VS. Q1 2023 (%)

- **Pulp & Paper:** drop in OI from high level of the previous year due to very weak market for capital investments; stable development of Service business
- **Metals:** significant decline attributable to lower investment activity
- **Hydropower:** OI increase driven by small & mid-sized capital investments as well as solid Service business
- **Environment & Energy:** strong growth across all business segments

STABLE REVENUE DEVELOPMENT

REVENUE*



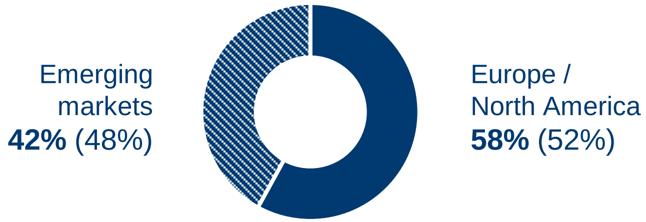
*IN MEUR

REVENUE BY BUSINESS AREA*

	Q1 2024	Q1 2023	+/-
Pulp & Paper	832.3	887.3	-6%
Metals	439.5	421.8	+4%
Hydropower	302.3	355.6	-15%
Environment & Energy	312.3	297.9	+5%

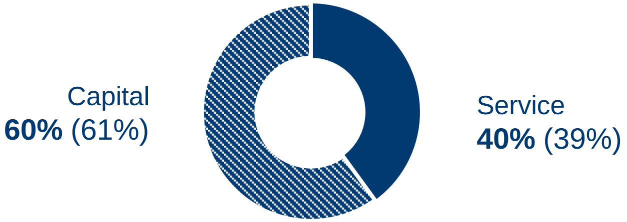
REVENUE BY REGION

Q1 2024 VS. Q1 2023 (%)



REVENUE SPLIT: CAPITAL / SERVICE

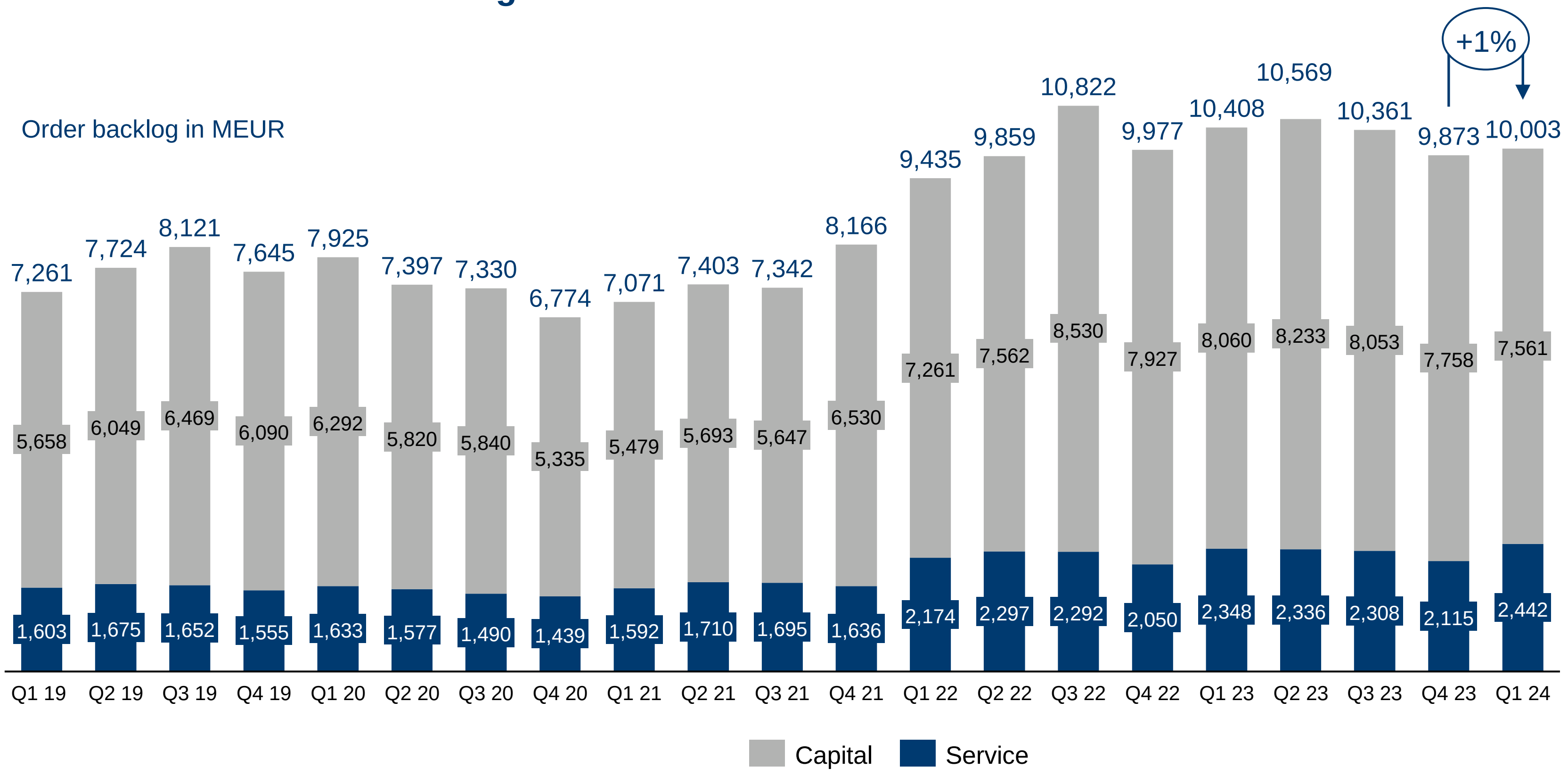
Q1 2024 VS. Q1 2023 (%)



- Satisfactory **revenue growth** in **Metals** and **Environment & Energy**
- Decrease in Pulp & Paper and Hydropower

ORDER BACKLOG SLIGHTLY INCREASED

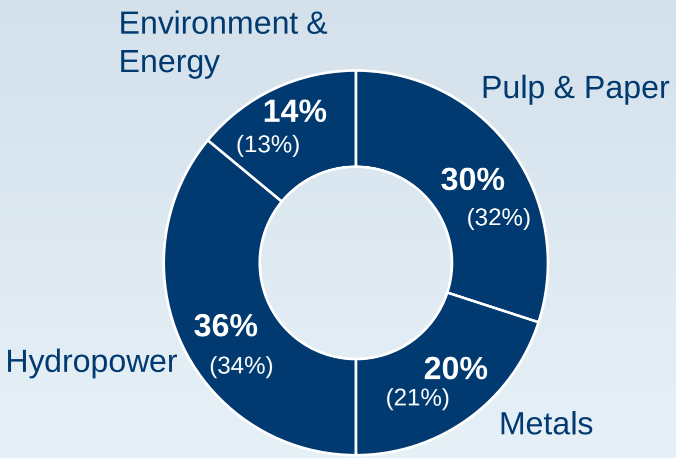
Pulp & Paper and Hydropower **account for 66% of total order backlog**



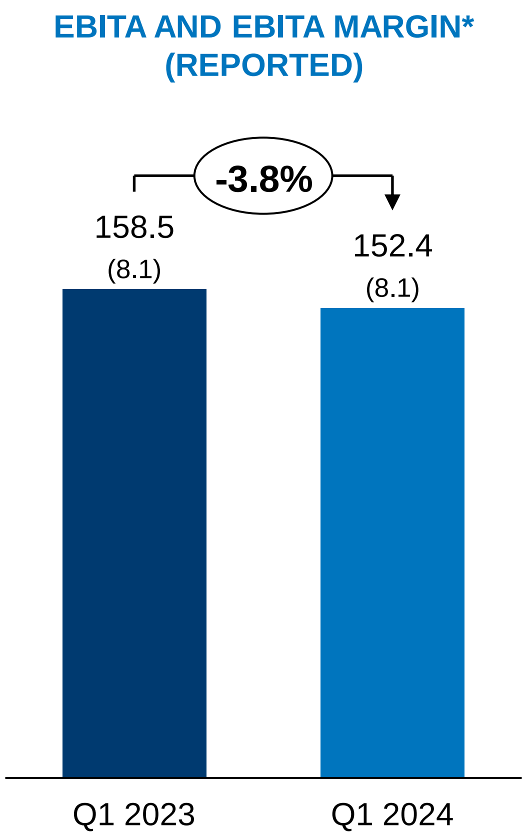
ORDER BACKLOG BY BUSINESS AREA

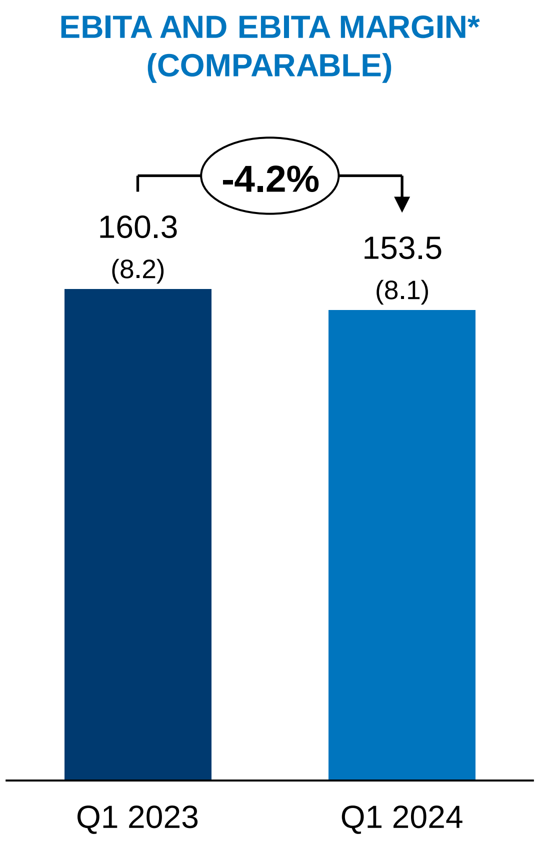
AS OF END OF MARCH 2024

(DECEMBER 2023)



EARNINGS AND PROFITABILTY REMAINED STABLE



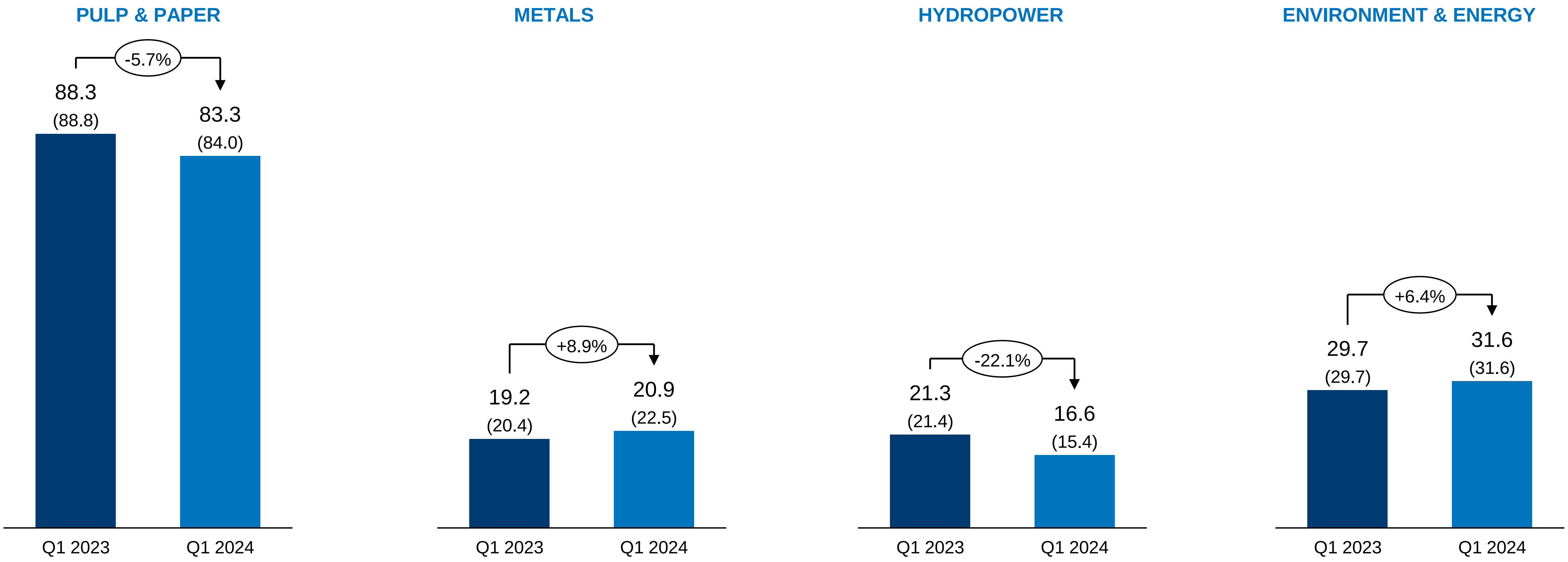


* **EBITA** (IN MEUR) / **EBITA MARGIN** (IN %)

- **Earnings proved stable**
- **EBITA declined only slightly** in line with revenue
- **Profitability** (EBITA margin) **remained stable** at 8.1%

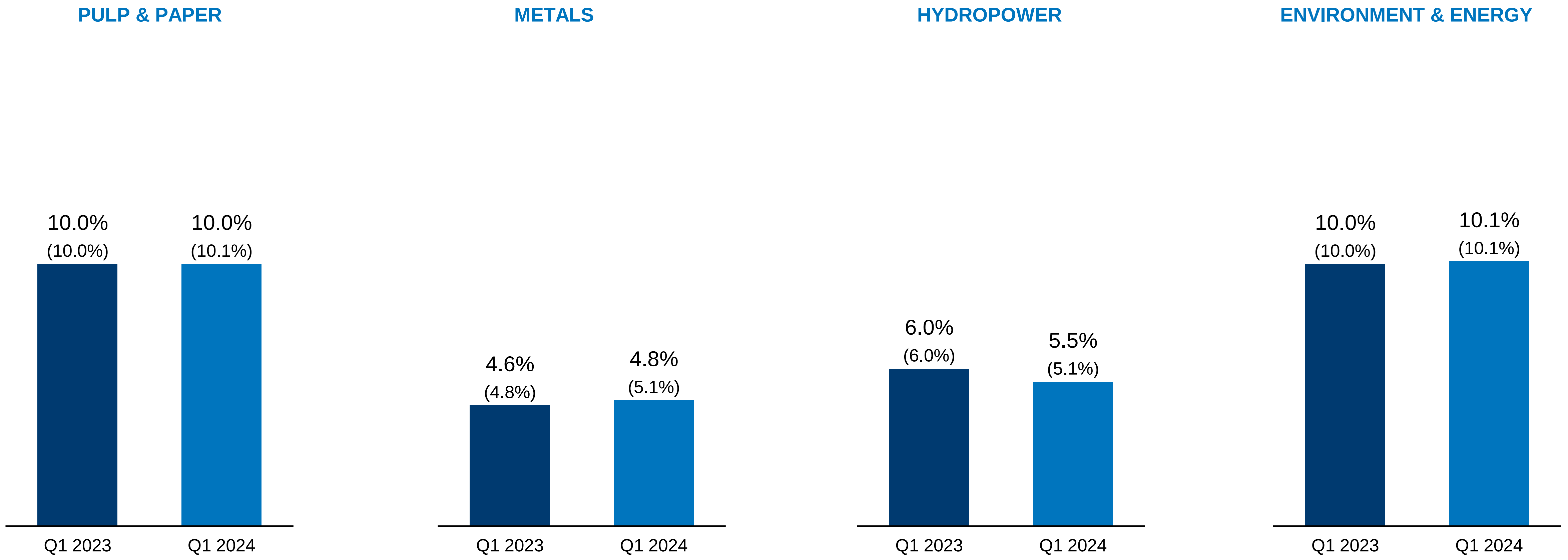
STABLE EARNINGS DEVELOPMENT

EBITA reported (Comparable EBITA) in MEUR

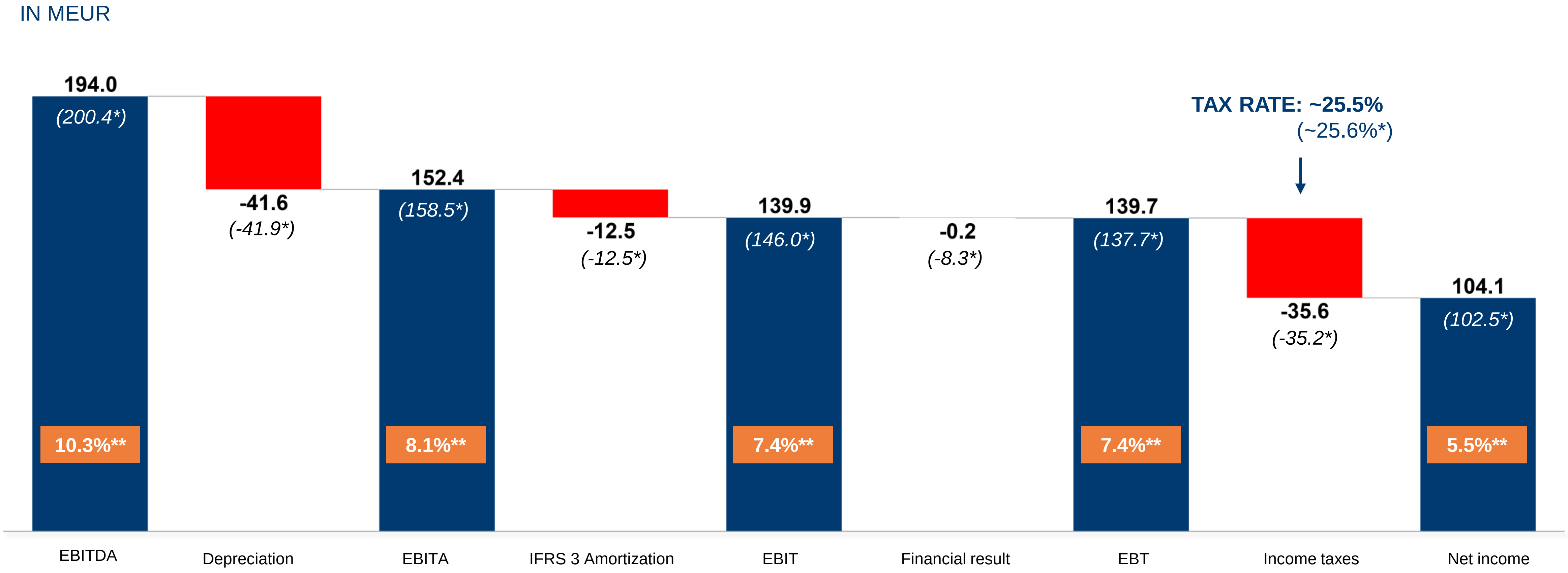


PROFITABILITY REMAINED STABLE

EBITA margin (Comparable EBITA margin) in %



EBITDA – NET INCOME BRIDGE Q1 2024



* ( ) Q1 2023
** % OF TOTAL REVENUE

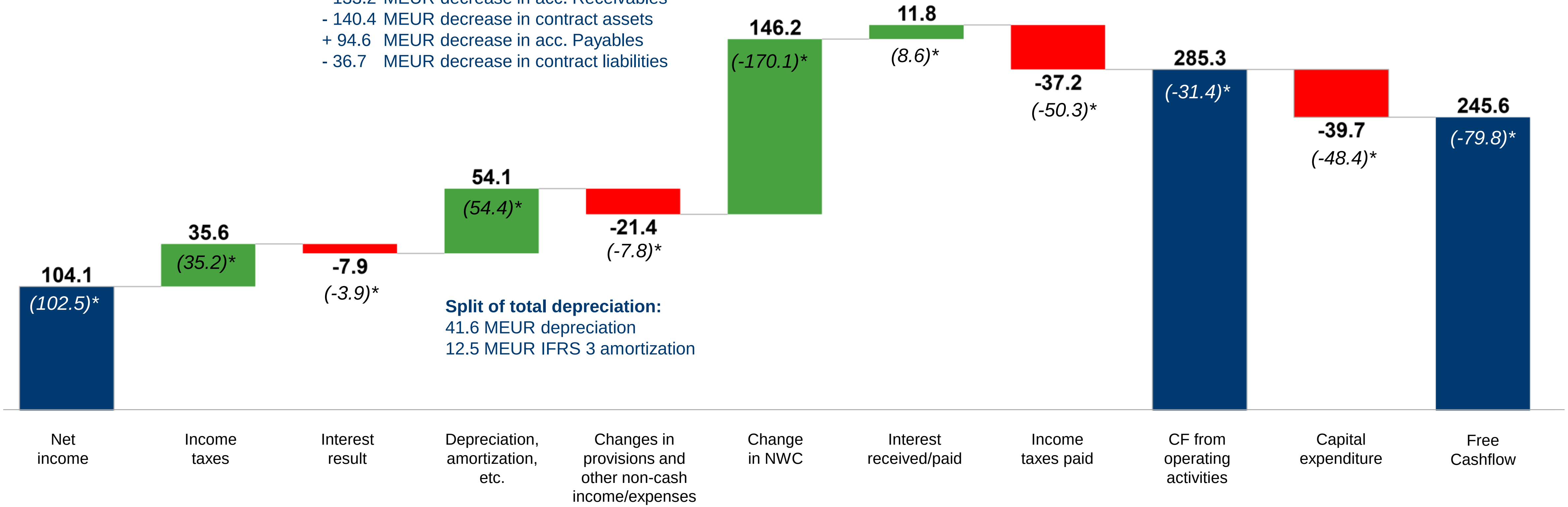
NET INCOME – CASH FLOW BRIDGE Q1 2024

Strong development of operating and free cash flow driven by positive working capital development

IN MEUR

Change in NWC:

+ 45.9 MEUR increase in inventories
+ 23.6 MEUR increase in advance payments made
- 133.2 MEUR decrease in acc. Receivables
- 140.4 MEUR decrease in contract assets
+ 94.6 MEUR decrease in acc. Payables
- 36.7 MEUR decrease in contract liabilities



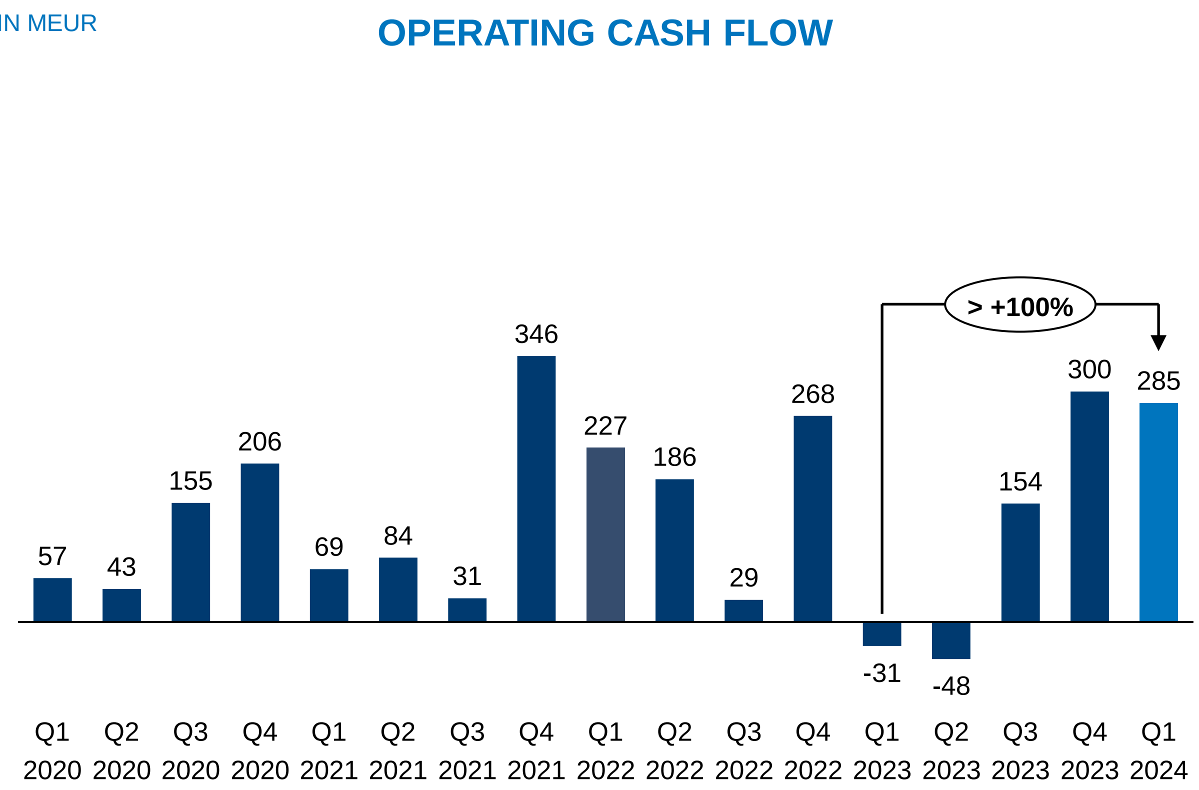
Split of total depreciation:
41.6 MEUR depreciation
12.5 MEUR IFRS 3 amortization

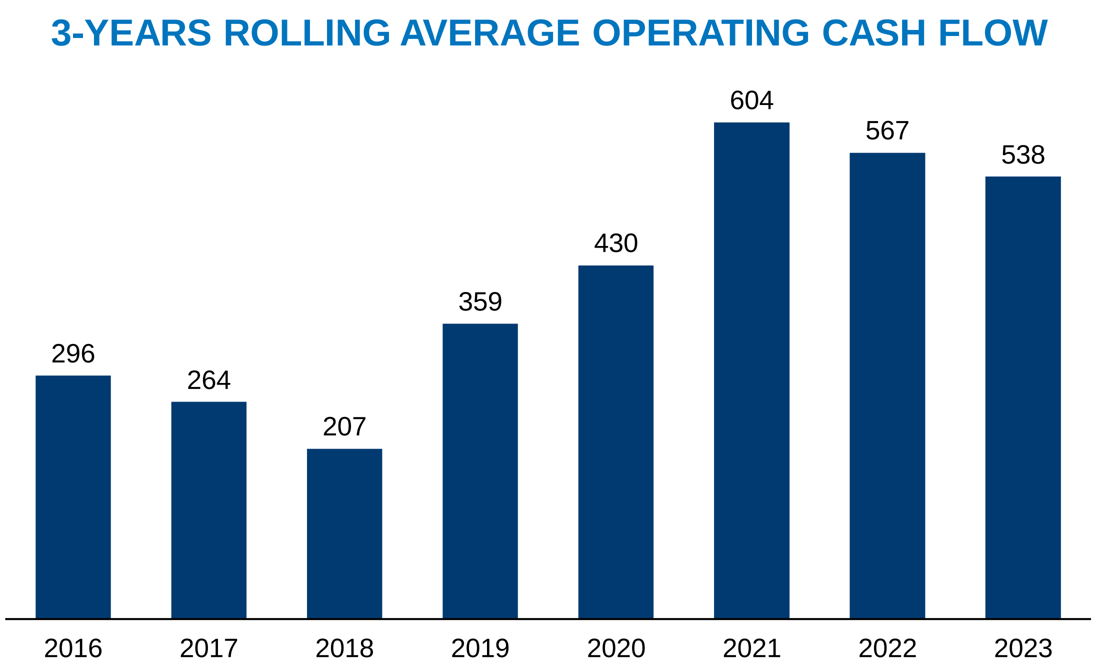
* ( ) Q1 2023

CASH FLOW DEVELOPMENT

Strong development of operating and free cash flow driven by positive working capital development

IN MEUR

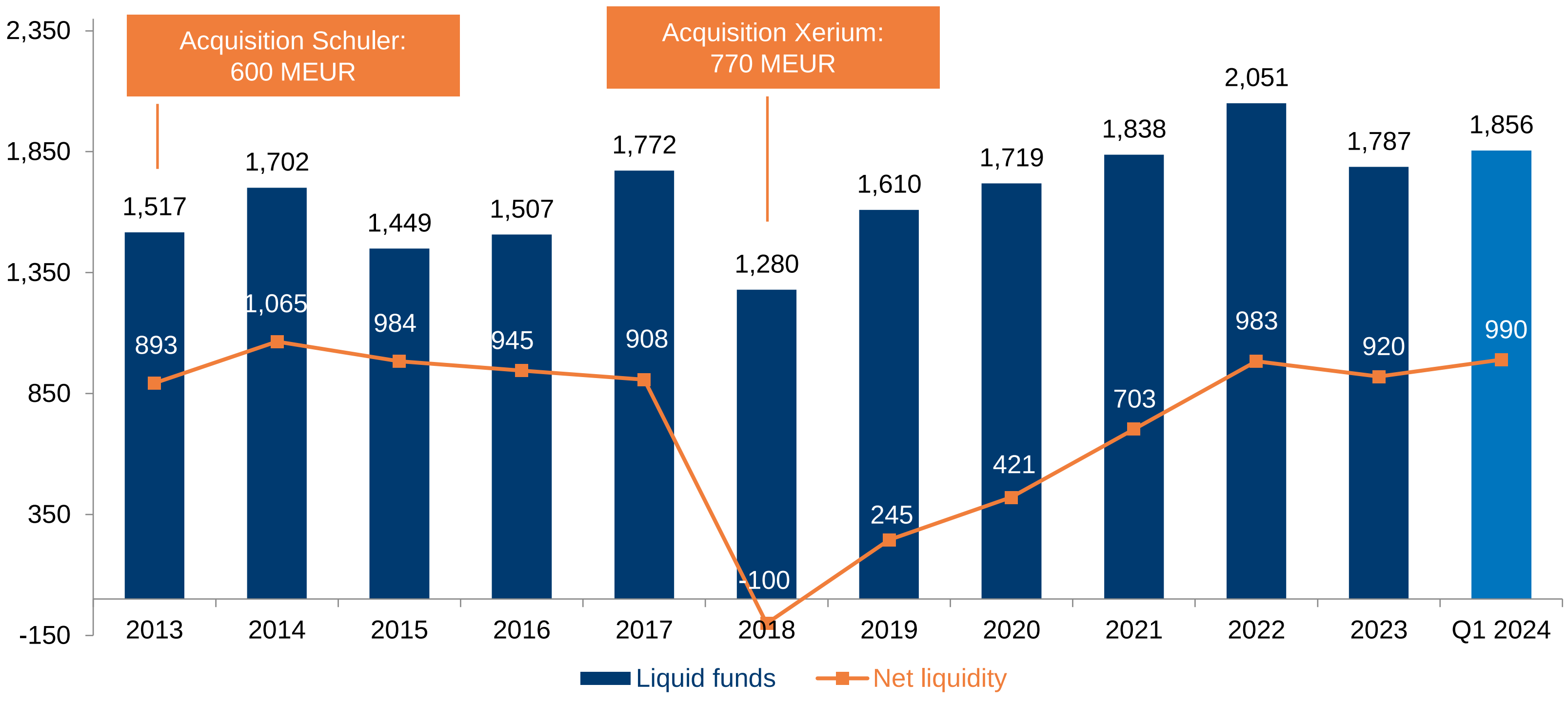




FINANCIAL POSITION REMAINS SOLID

Despite dividend payment in Q1, increase in liquidity due to significant decrease in ONWC

Liquid funds and Net liquidity in MEUR



- **Dividend payments Q1:** 202 MEUR (Tax -> partly in Q2)
- **Capex Q1:** 39 MEUR
- Sufficient gross liquidity for repayment of 300 MEUR loans in summer 2024

Note: Since January 1, 2019, lease liabilities are excluded from the calculation of net liqudity; 2018 adjusted

KEY FIGURES Q1 2024

	UNIT	Q1 2024	Q1 2023	+/-
Order intake	MEUR	**1,950.3**	2,420.3	-19%
Order backlog (as of end of period)	MEUR	**10,002.7**	10,407.8	-4%
Revenue	MEUR	**1,886.4**	1,962.6	-4%
EBITDA	MEUR	**194.0**	200.4	-3%
EBITDA margin	%	**10.3**	10.2	-
EBITA	MEUR	**152.4**	158.5	-4%
EBITA margin	%	**8.1**	8.1	-
Comparable EBITA	MEUR	**153.5**	160.3	-4%
Comparable EBITA margin	%	**8.1**	8.2	-
Net income (including non-controlling interests)	MEUR	**104.1**	102.5	+2%
Net income margin	%	**5.5**	5.2	-
Earnings per share	EUR	**1.05**	1.06	-
Cash flow from operating activities	MEUR	**285.3**	-31.4	>+100%
Capital expenditure	MEUR	**39.7**	48.4	-18%
Liquid funds	MEUR	**1,855.7**	1,974.1	-6%
Net liquidity	MEUR	**989.7**	913.8	+8%
Net working capital	MEUR	**-132.7**	-167.5	
Employees (as of end of period; without apprentices)	-	**29,933**	29,670	+1%

- **Order intake declined** due to **weak markets**
- **Increase** in order intake for **green technologies**
- **Stable** development of **revenue** and **EBITA**
- **Profitability** remained **stable**
- **Stable net income**
- **Strong cash flow generation**

CHANGE IN REPORTING STRUCTURE

Continued adjustment of ANDRITZ product portfolio according to markets and business model

The **Green Hydrogen Division** and **Clean Air Technologies Division** are reported in the **Environment & Energy** Business Area as of January 1, 2024.

Business Area / Division	Order intake Q1 2023	Revenue Q1 2023	EBITA Q1 2023
Pulp & Paper / Clean Air Technologies	25.1 MEUR	20.6 MEUR	0.4 MEUR
Metals / Green Hydrogen	-	-	0.2 MEUR
Moved to Environment & Energy	**25.1 MEUR**	**20.6 MEUR**	**0.7 MEUR**

AGENDA

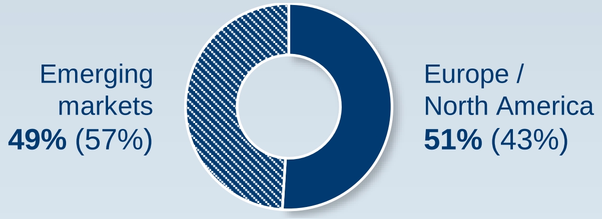
PULP & PAPER: STRONG DECLINE IN ORDER INTAKE, PROFITABILITY REMAINED AT HIGH LEVEL

	UNIT	Q1 2024	Q1 2023	+/-
Order intake	MEUR	**642.5**	968.4	-34%
Order backlog (as of end of period)	MEUR	**2,975.0**	4,151.1	-28%
Revenue	MEUR	**832.3**	887.3	-6%
EBITDA	MEUR	**103.2**	109.1	-5%
EBITDA margin	%	**12.4**	12.3	-
EBITA	MEUR	**83.3**	88.3	-6%
EBITA margin	%	**10.0**	10.0	-
Employees (as of end of period; without apprentices)	-	**13,253**	13,156	+1%

- **Order intake**: drop in OI from high level of the previous year due to very weak market for capital investments; stable development of Service business
- **Revenue**: stable development due to the execution of existing projects and strong Service business
- **Profitability** stable on high level

REVENUE BY REGION

Q1 2023 VS. Q1 2024 (%)



REVENUE SPLIT: CAPITAL / SERVICE

Q1 2023 VS. Q1 2024 (%)

METALS: STRONG DECLINE IN ORDER INTAKE, INCREASE IN REVENUES AND EARNINGS

	UNIT	Q1 2024	Q1 2023	+/-
Order intake	MEUR	**349.1**	669.3	-48%
Order backlog (as of end of period)	MEUR	**1,977.3**	2,167.7	-9%
Revenue	MEUR	**439.5**	421.8	+4%
EBITDA	MEUR	**30.0**	28.4	+6%
EBITDA margin	%	**6.8**	6.7	-
EBITA	MEUR	**20.9**	19.2	+9%
EBITA margin	%	**4.8**	4.6	-
Employees (as of end of period; without apprentices)	-	**6,179**	6,166	+0%

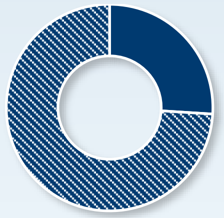
- **Order intake** strongly declined on the back of low investment activity by automotive and steel producers
- **Growth** in revenue **driven by** the execution of existing projects and strong Service business
- **Earnings and profitability** continued its positive development as a result of an improved project execution and favorable capacity utilization

REVENUE BY REGION

Q1 2023 VS. Q1 2024 (%)

REVENUE SPLIT: CAPITAL / SERVICE

Q1 2023 VS. Q1 2024 (%)



HYDROPOWER: STRONG INCREASE IN ORDER INTAKE

	UNIT	Q1 2024	Q1 2023	+/-
Order intake	MEUR	**497.6**	429.3	+16%
Order backlog (as of end of period)	MEUR	**3,615.3**	2,963.6	+22%
Revenue	MEUR	**302.3**	355.6	-15%
EBITDA	MEUR	**22.6**	28.1	-20%
EBITDA margin	%	**7.5**	7.9	-
EBITA	MEUR	**16.6**	21.3	-23%
EBITA margin	%	**5.5**	6.0	-
Employees (as of end of period; without apprentices)	-	**5,923**	6,219	-5%

- **Order intake** significantly up in a growing market, driven by small and mid-sized orders as well as strong Service business
- **Revenue** declined due to short-term project postponements
- **Earnings** and **profitability** decreased due to processing of lower-margin orders

REVENUE BY REGION

Q1 2023 VS. Q1 2024 (%)

REVENUE SPLIT: CAPITAL / SERVICE

Q1 2023 VS. Q1 2024 (%)

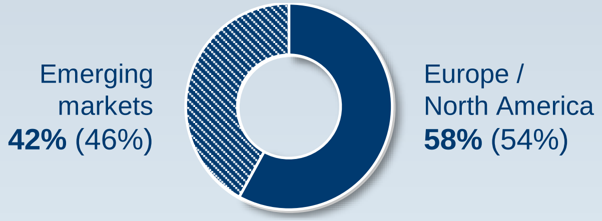
ENVIRONMENT & ENERGY: EXCELLENT DEVELOPMENT ACROSS ALL AREAS

	UNIT	Q1 2024	Q1 2023	+/-
Order intake	MEUR	**461.1**	353.2	+31%
Order backlog (as of end of period)	MEUR	**1,435.1**	1,125.4	+28%
Revenue	MEUR	**312.3**	297.9	+5%
EBITDA	MEUR	**38.2**	34.8	+10%
EBITDA margin	%	**12.2**	11.7	-
EBITA	MEUR	**31.6**	29.7	+6%
EBITA margin	%	**10.1**	10.0	-
Employees (as of end of period; without apprentices)	-	**4,578**	4,129	+11%

- **Order intake** significantly increased and proves the inherent need for green technologies
- **Revenue**, **earnings** and **profitability** strongly increased y/y, with last year's acquisition of Dedert contributing to this development

REVENUE BY REGION

Q1 2023 VS. Q1 2024 (%)



REVENUE SPLIT: CAPITAL / SERVICE

Q1 2023 VS. Q1 2024 (%)

AGENDA

1 | Q1 2024 AT A GLANCE

2 | PERFORMANCE Q1 2024

3 | UPDATE ON BUSINESS AREAS

4 | **OUTLOOK 2024 & GROUP TARGETS 2024-2026**

OUTLOOK 2024

Guidance adjusted – stable revenues and profitability in FY-2024

MARKET DEVELOPMENT

- Satisfactory development in weak markets
- Solid demand for green technologies
- No quick recovery of the markets expected

GUIDANCE 2024 ADJUSTED

- **Stable revenues** compared to 2023
- **Stable profitability (EBITA margin)** compared to 2023

GROUP TARGETS 2024-2026

- **Continue Growth** to **>10bn** revenues
- **EBITA margin** to increase to **>9%**
- **Net income** to increase to **>6%**
- Continue successful **M&A strategy with focus on service and digitalization**
- Overachieve **ESG targets**